

## T-Priority discovery questions

1. When your teams are responding to an incident, where do you usually run into coverage, congestion, or speed issues?
2. What applications are most critical in the field, such as push to talk, CAD, video, drones, body cams, telehealth, or vehicle routers?
3. What happens operationally if those tools slow down or stop working during a large event, emergency, or crowded area?
4. How are you prioritizing public safety traffic today, and are you confident it will hold up during peak congestion?
5. Are there upcoming public safety, government, utility, or emergency response projects where reliable priority connectivity could help support the mission?

## SuperBroadband discovery questions

1. How many locations do you support today, and which ones are hardest to connect reliably?
2. What is your backup internet strategy today, and how often do you experience outages or failover issues?
3. Are you using multiple providers across locations, and if so, how difficult is that to manage?
4. Do you have remote, rural, temporary, or hard to wire sites where traditional broadband is slow, expensive, or unavailable?
5. If we could simplify your internet setup with managed 5G plus satellite redundancy, which locations would you want to evaluate first?